

# Public-Private Partnership Trends

## MARKET DRIVERS

- Desire for increased level of service and/or reduced costs
- Infrastructure funding gap
- Aging workforce
- Public sector entity need for cash
- Rate increase denial
- Regulatory demands

## INNOVATIVE PROJECT DELIVERY MODELS

## MARKET RESISTANCE

- Negative sentiment
- Expensive procurement process
- Workforce opposition
- Lack of political will
- Inadequate funds for capital investment
- Election cycle disrupts commitment