



## Twenty Benefits, Strengths and Offerings of Private Water Service Providers

- **Unparalleled Expertise:** Providing access to a broad national and often international network of experienced water professionals with diverse expertise in management, technology, regulation and finance.
- **Clean Water Act and Safe Drinking Water Act Compliance:** Offering consistent aid for non-compliant systems to help them meet their environmental and public health obligations.
- **Asset Management:** Applying best practices in asset management to achieve optimal lifecycle cost combination of repair/rehabilitation/replacement expenditures, including new technologies and innovative management approaches to produce better cost savings and resource management.
- **Workforce Management and Development:** Connecting employees with the company's human resource network; creating opportunities to grow and learn within the company; and maintaining our commitment to employee health and safety.
- **Access to capital:** Providing access to equity, and both taxable and tax-exempt debt.
- **Full-cost pricing:** Creating a transparent and accountable structure for establishing, setting and recovering the full cost of sustainable water services.
- **Regulatory Compact:** Allowing a return-on-equity for regulated companies makes for a good, reliable investment.
- **Climate Change Mitigation & Adaptation:** Strengthening risk management in the face of uncertain weather patterns and water supplies.
- **Watershed & Regional Optimization:** Experience working with diverse groups of stakeholders and building consensus for sustainable watershed management regardless of political boundaries.
- **Energy Management:** Experience investing in and implementing energy management plans while reducing energy use and greenhouse gas emissions.
- **Conservation Water Efficiency:** Encouraging consumer conservation and treatment efficiencies to reduce long-term system costs and produce additional societal benefits.
- **Stewards of Water Resources:** Leading the way in promoting sustainability of our nation's rivers, lakes and streams.
- **Research & Development:** Investing significantly in R&D and applying it to the benefit of the communities and customers served.
- **Market Leaders:** Implementing the latest technologies and management practices.
- **Modernized Plant Operations:** Continually improving plant operations, including: financial, technological, managerial and human capital.
- **Network Optimization:** Physically and managerially consolidating operations.
- **Transparency:** Offering clear and public information about the financing, operations and management of water systems.
- **Accountability:** Embracing accountability to the public and decision makers through contractual obligations and regulatory compliance.
- **Security and Emergency Preparedness:** Implementing and deploying security and emergency measures to assure overall system reliability and resiliency.
- **Advanced Procurement & Project Delivery Methods:** Attaining cost advantages through alternative forms of procurements as applicable to each project's needs, such as: Design-Build, Design-Build-Operate, Design-Build-Finance-Operate, Design-Build-Operate-Manage, and Design-Build-Operate-Transfer.